

**ANGEL INVESTING – AN OVERVIEW**

**AGENDA**

**Rollins College**

**Crummer School of Business**

**October 25<sup>th</sup>, 2007**

7:30 – 8:00

**Registration & Continental Breakfast**

8:00 – 8:25

**Welcome and Opening Remarks**

Kirstie Chadwick, Director & CEO – UCF Venture Lab

**Session I**

8:25 – 9:00

**PowerPoint Presentation/Q&A – How Angel Financing Fits In**

John May – Founder & Managing Partner, New Vantage Group

9:00 – 9:25

**Panel #1 – Is Angel Investing Right for You**

John Fremstad, Vice President Orlando EDC – moderator

John May – Founder & Managing Partner, New Vantage Group

John Mathis, Managing Partner, Harbor View Partners/Springboard Capital

Lee May, Emergent Growth Fund

9:25 – 9:55

**Panel #2 – Angel Portfolio Strategy**

John Fremstad, Vice President Orlando EDC – moderator

John May – Founder & Managing Partner, New Vantage Group

John Igoe – New World Angels

Trevor Brewer – Foley & Lardner

9:55 – 10:15

**Break**

**Session II**

10:15 – 10:40

**PowerPoint Presentation – Overview of Due Diligence**

John May – Founder & Managing Partner, New Vantage Group

10:40 – 11:10

**Panel #3 – Discussion of Due Diligence**

David Blumberg – Winter Park Angels - moderator

John Mathis, Managing Partner, Harbor View Partners/Springboard Capital

Angel Panelists To Be Announced

(**IP legal expert** name and firm name)

**Session III**

11:10 – 12:00

**Panel #4 – Structuring the Deal**

John May – Founder & Managing Partner, New Vantage Group

Angel Panelists To Be Announced

Mike Kazban - co-founder of Vivace Networks

Dan Rua – Inflexion Venture Capital Partners  
Trevor Brewer – Foley & Lardner

12:00 – 1:00

**Lunch**

**Session IV**

1:00 – 1:30

**PowerPoint Presentation – Valuation Methodologies**

John May – Founder & Managing Partner, New Vantage Group

**Explanation of Valuation Exercise** – (lead instructor name)

Move to Breakout Rooms at 1:30

1:30 – 2:50

**Break-out Group Case Discussions**

**Case # 1 – Gunner Circuits**, (room name)

Coach: Mike Kazban - co-founder of Vivace Networks

(observer name and affiliation )

**Case # 2 – Axado Pharmaceuticals, Inc.**, (room name)

(coach name and affiliation)

(observer name and affiliation )

**Case # 3 – Analytic, Inc.**

(coach name and affiliation)

2:50 – 3:10

**Break-out Group Case Presentations**

Valuation Presentations by a representative from each group

3:10 – 3:30

**Panel #5 – Discussions of Case Studies and Valuation**

David Blumberg – Winter Park Angels - moderator

Coach: Greg Fraser – Founder & CEO, Faro Technologies

3:30 – 3:45

**Break**

**Session V**

3:45 – 4:00

**PowerPoint Presentation– The Post Investment Relationship**

John May – Founder & Managing Partner, New Vantage Group

4:00 – 4:45

**Panel #6 – The Post Investment Relationship**

John May – Founder & Managing Partner, New Vantage Group

Angel Panelists To Be Announced

Greg Fraser – Founder & CEO, Faro Technologies

Financial CFO Advisor – To Be Announced

Trevor Brewer – Foley & Lardner

4:45 – 5:00

**Closing Comments**

John May – Founder & Managing Partner, New Vantage Group

**Seminar Evaluation and PAI Products Update**

5:00 – 6:00

**Cocktail Reception with Speakers and Participants**